



Lou Tulga's Professional Education Services

3200 Carlisle NE Albuquerque, NM 87110
(1/2 block north of Candelaria on east side of Carlisle)



Register for classes by email at loutulga@gmail.com



Web Page at www.loutulga.com 505-889-4500



OCTOBER

- ◆ Tuesday, October 15th 1pm-5pm **BUSINESS ETHICS IN REAL ESTATE** 4 Education CE and Ethics Hours. **\$59.00** Learn about mediation and Ombuds programs to minimize complaints. Instructed by Lou Tulga, CRB. One-Time Chair of GAAR Professional Standards Committee
- ◆ Wednesday, October 16th 8am-5pm **UNDERSTANDING AND USING NMAR FORMS** 8 Core/Elective Credit Hours. **\$79.00**. Learn the very latest ways to make sure that you understand the NMAR Listing and Purchase Agreements and supportive form documents in ways that meet the expectations of your clients and customers. Instructed by Lou Tulga, CRB
- ◆ Thursday, October 17th 1pm-5pm **CONTRACT NEGOTIATIONS** 4 Education/Core-Elective CE Credit Hours. **\$59.00** Learn and re-learn how to assist your client/customer in making successful transactions happen. Instructed by Lou Tulga CRB
- ◆ Tuesday, October 22nd 1pm-5pm **CORE 2019 (C)4 Core Education CE Credit Hours. \$59.00** Instructed by Lou Tulga CRB
- ◆ Wednesday, October 23rd 9am-4pm **QUALIFYING BROKER REFRESHER COURSE**. Certificate only. **\$69.00**. Instructed by Lou Tulga CRB
- ◆ Monday, October 28th 1pm-5pm **RULES AND REGULATIONS OF THE COMMISSION. \$59.00** 4 Core-Elective Education CE Credit Hours. This is a must take to be aware of the many changes to NMRC Rules. Instructed by Lou Tulga CRB
- ◆ Tuesday, October 29th 1pm-5pm **TRANSACTION BROKERAGE \$59.00** 4 Education CE Credit Hours. Learn the difference between a New Mexico **transaction broker** and "transactional broker" in other states. Learn how to make intelligible disclosure of brokerage relationship choices required in the NMREC Broker Duties. Instructed by Lou Tulga CRB
- ◆ Wednesday, October 30th 9am-4pm **RISK REDUCTION ISSUES** 6 Education CE Credit Hours. **\$69.00** Instructed by Lou Tulga CRB One-Time Chairperson for the NAR Risk Management Committee

NOVEMBER

- ◆ Tuesday, November 5th 1pm-5pm **CORE 2019 (C)4 Core Education CE Credit Hours. \$59.00** Instructed by Lou Tulga CRB
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NOVEMBER

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- ◆ Wednesday, November 6th 9am-4pm **QUALIFYING BROKER REFRESHER COURSE.** Certificate only. **\$69.00.** Instructed by Lou Tulga CRB
- ◆ Thursday, November 7th 1pm-5pm **CONTRACT STRATEGIES 4 Education/Core-Elective CE Credit Hours.\$59.00** Learn and re-learn how to assist your client/customer in making successful transactions happen in using the very latest NMAR forms. Instructed by Lou Tulga CRB
- ◆ Tuesday, November 12th 1pm-5pm **BUSINESS ETHICS IN REAL ESTATE 4 Ethics Hours. \$59.00** Learn about mediation and Ombuds programs to minimize complaints. Instructed by Lou Tulga, CRB. One-Time Chair of GAAR Professional Standards Committee
- ◆ Wednesday, November 13th 8am-5pm **UNDERSTANDING AND USING NMAR FORMS 8 Core/Elective Credit Hours. \$79.00.** Learn the very latest ways to make sure that you understand the NMAR Listing and Purchase Agreements and supportive form documents in ways that meet the expectations of your clients and customers. Instructed by Lou Tulga, CRB
- ◆ Thursday, November 14th 1pm-5pm **CONTRACT NEGOTIATIONS 4 Education/Core-Elective CE Credit Hours.\$59.00** Learn and re-learn how to assist your client/customer in making successful transactions happen. Instructed by Lou Tulga CRB
- ◆ Tuesday, November 19th 1pm-5pm **CORE 2019 (C)4 Core Education CE Credit Hours. \$59.00** Instructed by Lou Tulga CRB
- ◆ Wednesday, November 20th 9am-4pm **QUALIFYING BROKER REFRESHER COURSE.** Certificate only. **\$69.00.** Instructed by Lou Tulga CRB
- ◆ Thursday, November 21st 9am-4pm **RISK REDUCTION ISSUES** 6 Education CE Credit Hours. **\$69.00** Instructed by Lou Tulga CRB One-Time Chairperson for the NAR Risk Management Committee
- ◆ Monday, November 26th 1pm-5pm **RULES AND REGS OF THE NMREC 4 Core/Elective Hours. \$59.00.** Instructed by Lou Tulga, CRC

DECEMBER

- ◆ Tuesday, December 3rd 1pm-5pm **CORE 2019 (C)4 Core Education CE Credit Hours. \$59.00** Instructed by Lou Tulga CRB
- ◆ Wednesday, December 4th 9am-4pm **QUALIFYING BROKER REFRESHER COURSE.** Certificate only. **\$69.00.** Instructed by Lou Tulga CRB
- ◆ Tuesday, December 10th 1pm-5pm **FAIR HOUSING MADE EASY 4 Education CE Credit Hours. \$59.00.** Instructed by Lou Tulga, CRB and one-time member of the NAR Fair Housing Committee.
- ◆ Wednesday, December 11th 1pm-5pm **BUSINESS ETHICS IN REAL ESTATE 4 Ethics Hours. \$59.00** Learn about mediation and Ombuds programs to minimize complaints. Instructed by Lou Tulga, CRB. One-Time Chair of GAAR Professional Standards Committee
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