



LOU TULGA'S Professional Education Services
3200 Carlisle NE Albuquerque, NM 87110
 (1/2 block north of Candelaria on east side of Carlisle)



Register for classes by email at loutulga@gmail.com
Web Page at www.loutulga.com 505-889-4569



You may pay at the door by Check, Cash or Credit Card



OCTOBER 2016

- ◆ Tuesday, October 4th 9am-4pm **QUALIFYING BROKER REFRESHER COURSE**. Certificate of completion only. **\$69.00** Instructed by Lou Tulga
- ◆ Wednesday, October 5th 8am-5pm **NMREC MANDATORY COURSE** 8 Education CE Credit Hours **\$79.00** Instructed by Lou Tulga
- ◆ Wednesday, October 12th 1pm-5pm **BUSINESS ETHICS IN REAL ESTATE** 4 Education CE Credit Hours PLUS meets NAR ethics requirement as well. **\$59.00** Instructed by Lou Tulga
- ◆ Thursday, October 13th 1pm-5pm **CONTRACT STRATEGIES** 4 Education CE Credit Hours with a close-up look at the very latest RANM Listing and Purchase Agreements and supporting documents. **\$59.00** Instructed by Lou Tulga
- ◆ Wednesday, October 19th 9am-4pm **RISK REDUCTION ISSUES** 6 Education CE Credit Hours **\$69.00** Instructed by Lou Tulga
- ◆ Thursday, October 20th 1pm-5pm **TRANSACTION BROKERAGE** 4 Education CE Credit Hours **\$59.00** Instructed by Lou Tulga
- ◆ **Friday, Saturday, Sunday, Monday October 21,22,23 and 24 8am-5pm** **BROKER BASICS** **30 Pre-Licensing credit hours —plus 10 Education CE credit hours. Attendees must attend all sessions. Total Cost of \$225.00. Instructed by Lou Tulga. Limited enrollment so register early**
- ◆ Tuesday, October 25th 9am-4pm **QUALIFYING BROKER REFRESHER COURSE**. Certificate of completion only. **\$69.00** Instructed by Lou Tulga
- ◆ Wednesday, October 26th 8am-5pm **NMREC MANDATORY COURSE** 8 Education CE Credit Hours **\$79.00** Instructed by Lou Tulga

NOVEMBER 2016

- ◆ Tuesday, November 8th 9am-4pm **QUALIFYING BROKER REFRESHER COURSE**. Certificate of completion only. **\$69.00** Instructed by Lou Tulga
- ◆ Wednesday, November 9th 8am-5pm **NMREC MANDATORY COURSE** 8 Education CE Credit Hours **\$79.00** Instructed by Lou Tulga
- ◆ Thursday, November 10th 1pm-5pm **RULES AND REGULATIONS OF THE REAL ESTATE COMMISSION** 4 Education CE Credit Hours **\$69.00** Learn the major changes to Rules effective January 1, 2017 Instructed by Lou Tulga
- ◆ Wednesday, November 16th 1pm-5pm **CONTRACT NEGOTIATIONS** 4 Education CE Credit Hours **\$59.00** Instructed by Lou Tulga
- ◆ Tuesday, November 22nd 9am-4pm **QUALIFYING BROKER REFRESHER COURSE**. Certificate of completion only. **\$69.00** Instructed by Lou Tulga
- ◆ Wednesday, November 23rd 8am-5pm **NMREC MANDATORY COURSE** 8 Education CE Credit Hours **\$79.00** Instructed by Lou Tulga

DECEMBER 2016

- ◆ Tuesday, December 6th 9am-4pm **QUALIFYING BROKER REFRESHER COURSE**. Certificate of completion only. **\$69.00** Instructed by Lou Tulga
- ◆ Wednesday, December 7th 8am-5pm **NMREC MANDATORY COURSE** 8 Education CE Credit Hours **\$79.00** Instructed by Lou Tulga
- ◆ Tuesday, December 13th 1pm-5pm **RULES AND REGULATIONS OF THE REAL ESTATE COMMISSION** 4 Education CE Credit Hours **\$69.00** Learn the major changes to Rules effective January 1, 2017 Instructed by Lou Tulga
- ◆ Wednesday, December 14th, 8am-5pm **UNDERSTANDING & USING RANM FORMS** 8 Education CE Credit Hours...with the very latest updates **\$79.00** Instructed by Lou Tulga
- ◆ Tuesday, December 20th 9am-4pm **QUALIFYING BROKER REFRESHER COURSE**. Certificate of completion only. **\$69.00** Instructed by Lou Tulga
- ◆ Wednesday, December 21st 8am-5pm **NMREC MANDATORY COURSE** 8 Education CE Credit Hours **\$79.00** Instructed by Lou Tulga

