



## LOU TULGA'S Professional Education Services

3200 Carlisle NE Albuquerque, NM 87110

(1/2 block north of Candelaria on east side of Carlisle)



Register for classes by email at [loutulga@gmail.com](mailto:loutulga@gmail.com)

Web Page at [www.loutulga.com](http://www.loutulga.com) 505-889-4569



You may pay at the door by Check, Cash or Credit Card

### AUGUST 2016

- ◆ Wednesday, August 3rd 1pm-5pm BUSINESS ETHICS IN REAL ESTATE 4 Education CE Credit Hours PLUS meets NAR ethics requirement as well. **\$59.00** Instructed by Lou Tulga
- ◆ Tuesday, August 9th 9am-4pm QUALIFYING BROKER REFRESHER COURSE. Certificate of completion only. **\$69.00** Instructed by Lou Tulga
- ◆ Wednesday, August 10th 8am-5pm NMREC MANDATORY COURSE 8 Education CE Credit Hours **\$79.00** Instructed by Lou Tulga
- ◆ Tuesday, August 16th 1pm-5pm CONTRACT STRATEGIES 4 Education CE Credit Hours—with a class look at the current RANM Listing Agreement, Purchase Agreement and supporting documents. **\$59.00.** Instructed by Lou Tulga
- ◆ Wednesday, August 17th 9am-4pm RISK REDUCTION ISSUES 6 Education CE Credit Hours — Dealing with Anticipated Risk, Radical Uncertainty and Black Swans. **\$69.00** Instructed by Lou Tulga
- ◆ Thursday, August 18th 1pm-5pm FAIR HOUSING MADE EZ 4 Education CE Credit Hours—bringing attendees up-to-date with current Fair Housing law and issues. **\$59.00** Instructed by Lou Tulga
- ◆ Tuesday, August 23rd 9am-4pm QUALIFYING BROKER REFRESHER COURSE. Certificate of completion only. **\$69.00** Instructed by Lou Tulga
- ◆ Wednesday, August 24th 8am-5pm NMREC MANDATORY COURSE 8 Education CE Credit Hours **\$79.00** Instructed by Lou Tulga
- ◆ Thursday, August 25th 1pm-5pm REDUCING VIOLATIONS: A CASE STUDY WORKSHOP 4 Education CE Credit Hours **\$59.00** Instructed by Lou Tulga
- ◆ Wednesday, August 31st 1pm-5pm BROKERAGE RELATIONSHIPS 4 Education CE Credit Hours **\$59.00** Instructed by Lou Tulga

### SEPTEMBER 2016

- ◆ Wednesday, September 7th 1pm-5pm CONTRACT STRATEGIES 4 Education CE Credit Hours with a close-up look at the latest RANM Listing and Purchase Agreements and supporting documents. **\$59.00** Instructed by Lou Tulga
- ◆ Thursday, September 8th 1pm-5pm BUSINESS ETHICS IN REAL ESTATE 4 Education CE Credit Hours PLUS meets NAR ethics requirement as well. **\$59.00** Instructed by Lou Tulga
- ◆ Tuesday, September 13th 8am-5pm NMREC MANDATORY COURSE 8 Education CE Credit Hours **\$79.00** Instructed by Lou Tulga
- ◆ Wednesday, September 14th 9am-4pm QUALIFYING BROKER REFRESHER COURSE. Certificate of completion only. **\$69.00** Instructed by Lou Tulga
- ◆ Thursday, September 15th 1pm-5pm CONTRACT NEGOTIATIONS 4 Education CE Credit Hours. Making it happen by understanding contract issues and the parties. **59.00** Instructed by Lou Tulga
- ◆ Wednesday, September 21st 8am-5pm REAL ESTATE INVESTMENT 8 Education CE Credit Hours. —How to relate and evaluate real estate investment opportunities and measure returns using the APOD and with financial calculator instruction with the HP10b. **\$79.00** Instructed by Lou Tulga
- ◆ Tuesday, September 27th 9am-4pm QUALIFYING BROKER REFRESHER COURSE. Certificate of completion only. **\$69.00** Instructed by Lou Tulga
- ◆ Wednesday, September 28th 8am-5pm NMREC MANDATORY COURSE 8 Education CE Credit Hours **\$79.00** Instructed by Lou Tulga

### OCTOBER 2016

- ◆ Tuesday, October 4th 9am-4pm QUALIFYING BROKER REFRESHER COURSE. Certificate of completion only. **\$69.00** Instructed by Lou Tulga
- ◆ Wednesday, October 5th 8am-5pm NMREC MANDATORY COURSE 8 Education CE Credit Hours **\$79.00** Instructed by Lou Tulga
- ◆ Wednesday, October 12th 1pm-5pm BUSINESS ETHICS IN REAL ESTATE 4 Education CE Credit Hours PLUS meets NAR ethics requirement as well. **\$59.00** Instructed by Lou Tulga
- ◆ Thursday, October 13th 1pm-5pm CONTRACT STRATEGIES 4 Education CE Credit Hours with a close-up look at the very latest RANM Listing and Purchase Agreements and supporting documents. **\$59.00** Instructed by Lou Tulga
- ◆ Wednesday, October 19th 9am-4pm RISK REDUCTION ISSUES 6 Education CE Credit Hours **\$69.00** Instructed by Lou Tulga