



Lou Tulga's Professional Education Services

3200 Carlisle NE Albuquerque, NM 87110
(1/2 block north of Candelaria on east side of Carlisle)



Register for classes by email at loutulga@gmail.com
For Helpful Resources Tour www.loutulga.com
505-889-4569



REGISTER BY EMAIL at loutulga@gmail.com

You may pay by check or by credit card through PayPal our secure payment processor accepts payments from major credit cards. Simply respond to the PayPal email request. A PayPal account is NOT Required

JANUARY 2012

- ◆ Wednesday, January 11th 8am-5pm **NMREC MANDATORY COURSE 8 CORE Credit Hours \$59.00**
Instructed by Lou Tulga CCIM CRB.
- ◆ Thursday, January 12th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$29.00.** Lou Tulga CCIM CRB
- ◆ Monday, January 16th 1pm-5pm **TRANSACTION BROKERAGE 4 Education CE Credit Hours \$29.00** Toward a better understanding of transaction brokerage. Instructed by Lou Tulga CCIM CRB
- ◆ Wednesday, January 18th 1pm-5pm **CONTRACT STRATEGIES 4 Education CE Credit Hours—a grand view of basic RANM Forms with changes—\$29.00** Instructed by Lou Tulga CCIM CRB
- ◆ Thursday, January 19th 8:30-4:30pm **BROKER SHORT SALE 101 7 Education CE Credit Hours \$59.00** An ever-changing set of practices and challenges. Instructed by Lou Tulga CCIM CRB
- ◆ Tuesday, January 24th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$29.00.** Lou Tulga CCIM CRB
- ◆ Wednesday, January 25th 8am-5pm **NMREC MANDATORY COURSE 8 CORE Credit Hours \$59.00**
Instructed by Lou Tulga CCIM CRB

BROKERAGE OFFICE ADMINISTRATION—30 Post-Licensing Credits and 10 Education CE Credits necessary to obtain a Qualifying Broker license in New Mexico —8am-5pm Thursday-Friday-Saturday-Sunday, January 26th, 27th, 28th and 29th Instructed by Lou Tulga CCIM CRB. **Upgrade Your License! Only \$150.00 Total Cost**
Seating Limited so Advanced Registration is Necessary

- ◆ Tuesday, January 31st 1pm-5pm **NMREC RULES *2012 NEW and now in effect*** 4 Education CE Credit Hours **\$29.00** Instructed by Lou Tulga CCIM CRB

FEBRUARY 2012

- ◆ Thursday, February 2nd 1pm-5pm **CONTRACT NEGOTIATION 4 Education CE Credit Hours. \$29.00.** Focus on “making it happen” with contract issues. Instructed by Lou Tulga CCIM CRB
- ◆ Thursday, February 9th 8am-5pm **NMREC MANDATORY COURSE 8 Education CE Credit Hours \$59.00** Instructed by Lou Tulga CCIM CRB
- ◆ Friday, February 10th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$29.00.** Lou Tulga CCIM CRB
- ◆ Wednesday, February 15th 8:30am-4:30pm **BROKER SHORT SALE 101 7 Education CE Credit Hours \$59.00** Stay on top of challenges and opportunities **\$59.00.** Instructed by Lou Tulga CCIM CRB
- ◆ Thursday, February 16th 8am-5pm **UNDERSTANDING & USING RANM FORMS 8 Education CE Credit Hours \$59.00** A thorough look at use of current RANM forms. Lou Tulga CCIM CRB
- ◆ Tuesday, February 21st 1pm-5pm **TRANSACTION BROKERAGE 4 Education CE Credit Hours \$29.00** Toward a better understanding of transaction brokerage. Instructed by Lou Tulga CCIM CRB
- ◆ Wednesday, February 22nd 9am-4pm **REAL ESTATE INVESTMENT 6 Education CE Credit Hours** with an understanding of use of HP10B, APOD Sheets, etc. **\$39.00** with Lou Tulga CCIM CRB
- ◆ Monday, February 27th 8am-5pm **NMREC MANDATORY COURSE 8 Education CE Credit Hours \$59.00** Instructed by Lou Tulga CCIM CRB

MARCH 2012

- ◆ Wednesday, March 7th 1pm-5pm **U UNDERSTANDING & USING LEASE with OPTION TO PURCHASE 4 Education CE Credit Hours.** Lou's *Brand New* Course for this type of “Seller Carry-Back.” **\$29.00.** Instructed by Lou Tulga CCIM CRB
- ◆ Tuesday, March 13th 1pm-5pm **BUSINESS ETHICS IN REAL ESTATE 4 Education CE Credit Hours— PLUS a Certificate for the Every-4 Year NAR Ethics Requirement. \$29.00** Instructed by Lou Tulga CCIM CRB
- ◆ Wednesday, March 14th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$29.00.** Lou Tulga CCIM CRB
- ◆ Thursday, March 15th 8am-5pm **NMREC MANDATORY COURSE 8 CORE Credit Hours \$59.00**
Instructed by Lou Tulga CCIM CRB.
- ◆ Wednesday, March 21st 9am-4pm **RISK REDUCTION ISSUES 6 Education CE Credit Hours \$39.00**
Instructed by Lou Tulga CCIM CRB