



Lou Tulga's Professional Education Services

3200 Carlisle NE Albuquerque, NM 87110
(1/2 block north of Candelaria on east side of Carlisle)



**Register for classes by email at loutulga@gmail.com
or FAX 505-212-0148 and visit www.loutulga.com
505-889-4569**



REGISTER by Sending an Email to loutulga@gmail.com

You may pay by check or by credit card at the door

April 2014

- ◆ **Tuesday, April 22nd 9am-4pm QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion **\$49.00**. Instructed by Lou Tulga CCIM CRB
- ◆ **Wednesday, April 23rd 8am-5pm NMREC MANDATORY COURSE** 8 Education CE Credit Hours **\$69.00** Instructed by Lou Tulga CCIM CRB
- ◆ **Wednesday, April 30th 9am-4pm RISK REDUCTION ISSUES** 6 Education CE Credit Hours **\$59.00** Instructed by Lou Tulga CCIM CRB

MAY 2014

- ◆ **Thursday, May 1st 1pm-5pm BUSINESS ETHICS IN REAL ESTATE** 4 Education CE Credit Hours PLUS meets Realtor Quadrennial Ethics requirement. **\$49.00** Learn from a past chairman of the GAAR Professional Standards Committee. Instructed by Lou Tulga CCIM CRB
- ◆ **Tuesday, May 6th 9am-4pm QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion **\$59.00**. Instructed by Lou Tulga CCIM CRB
- ◆ **Wednesday, May 7th 8am-5pm NMREC MANDATORY COURSE** 8 Education CE Credit Hours **\$69.00** Instructed by Lou Tulga CCIM CRB
- ◆ **Monday, May 12th 8:30am-4:30pm BROKER SHORT SALE 101** 7 Education CE Credit Hours **\$69.00** Learn the very latest and be aware of the NM Mortgage Foreclosure Consultant Fraud Prevention requirements. Instructed by Lou Tulga CCIM CRB
- ◆ **Tuesday, May 13th 8am-5pm UNDERSTANDING AND USING RANM FORMS** 8 Education CE Credit Hours **\$69.00** Learn everything you want to know and more about ALL the brand new RANM Forms and how to avoid pitfalls. Instructed by Lou Tulga CCIM CRB
- ◆ **Wednesday, May 28th 9am-4pm QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion **\$59.00**. Instructed by Lou Tulga CCIM CRB
- ◆ **Thursday, May 29th May 7th 8am-5pm NMREC MANDATORY COURSE** 8 Education CE Credit Hours **\$69.00** Instructed by Lou Tulga CCIM CRB

JUNE 2014

- ◆ **Tuesday, June 10th 9am-4pm QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion **\$59.00**. Instructed by Lou Tulga CCIM CRB
- ◆ **Wednesday, June 11th 8am-5pm NMREC MANDATORY COURSE** 8 Education CE Credit Hours **\$69.00** Instructed by Lou Tulga CCIM CRB
- ◆ **Monday, June 16th 1pm-5pm TRANSACTION BROKERAGE** 4 Education CE Credit Hours **\$49.00** Instructed by Lou Tulga CCIM CRB—cut through the confusion of “urban legends” by a clear understanding of professional practice with Transaction Brokerage. Instructed by Lou Tulga CCIM CRB
- ◆ **Wednesday, June 18th 8am-5pm FINANCIAL PLANNING through REAL ESTATE** 8 Education CE Credit Hours **\$69.00** Learn basic financial planning concepts and their good fit using real estate investments. APOD and financial calculator instruction as well. Instructed by Lou Tulga CCIM CRB
- ◆ **Wednesday, June 25th 9am-4pm QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion **\$59.00**. Instructed by Lou Tulga CCIM CRB
- ◆ **Thursday, June 26th 8am-5pm NMREC MANDATORY COURSE** 8 Education CE Credit Hours **\$69.00** Instructed by Lou Tulga CCIM CRB

JULY 2014

- ◆ **Wednesday, July 2nd 8am-5pm UNDERSTANDING AND USING RANM FORMS** 8 Education CE Credit Hours **\$69.00** Learn everything you want to know and more about ALL the brand new RANM Forms and how to avoid pitfalls. Instructed by Lou Tulga CCIM CRB
- ◆ **Wednesday, July 9th 9am-4pm QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion **\$59.00**. Instructed by Lou Tulga CCIM CRB
- ◆ **Thursday, July 10th 8am-5pm NMREC MANDATORY COURSE** 8 Education CE Credit Hours **\$69.00** Instructed by Lou Tulga CCIM CRB
- ◆ **Tuesday, July 15th 1pm-5pm UNDERSTANDING & USING LEASE with OPTION TO PURCHASE** 4 Education CE Credit Hours. Learn how to use it, or stay away from it **\$49.00** Lou Tulga CCIM CRB
- ◆ **Thursday, July 17th 9am-4pm DISCLOSURE IN REAL ESTATE** 6 Education CE Credit Hours **\$59.00** Learn the latest disclosure issues—real estate contracts security instruments, condition and repair, PIDs and HOAs and the list goes on! Instructed by Lou Tulga CCIM CRB
- ◆ **Thursday, July 23rd 8am-5pm REAL ESTATE INVESTMENT** 8 Education CE Credit Hours **\$69.00**—review of latest market developments, use valuation technique for listing and selling income properties with APOD worksheets, and use of the HP10B financial calculator (limited supply furnished as “loaners” for classroom use). Avoid using “WAGs” and “SWAGs”! Instructed by Lou Tulga CCIM CRB