



## Lou Tulga's Professional Education Services

3200 Carlisle NE Albuquerque, NM 87110  
(1/2 block north of Candelaria on east side of Carlisle)



Register for classes by email at [loutulga@gmail.com](mailto:loutulga@gmail.com)  
For Helpful Resources Tour [www.loutulga.com](http://www.loutulga.com)  
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**Sign Up TODAY**  
for Lou's Steep Discount Prices!



### FEBRUARY 2012

- ◆ Thursday, February 9th 8am-5pm NMREC MANDATORY COURSE 8 Education CE Credit Hours \$59.00 Instructed by Lou Tulga CCIM CRB
- ◆ Friday, February 10th 1pm-5pm QUALIFYING BROKER REFRESHER COURSE Certificate of Completion. \$29.00. Lou Tulga CCIM CRB
- ◆ Wednesday, February 15th 8:30am-4:30pm BROKER SHORT SALE 101 7 Education CE Credit Hours \$59.00 Stay on top of challenges and opportunities \$59.00. Instructed by Lou Tulga CCIM CRB
- ◆ Thursday, February 16th 8am-5pm UNDERSTANDING & USING RANM FORMS 8 Education CE Credit Hours \$59.00 A thorough look at use of current RANM forms. Lou Tulga CCIM CRB
- ◆ Tuesday, February 21st 1pm-5pm TRANSACTION BROKERAGE 4 Education CE Credit Hours \$29.00 Toward a better understanding of transaction brokerage. Instructed by Lou Tulga CCIM CRB
- ◆ Wednesday, February 22nd 9am-4pm REAL ESTATE INVESTMENT 6 Education CE Credit Hours with an understanding of use of HP10B, APOD Sheets, etc. \$39.00 with Lou Tulga CCIMCRB
- ◆ Monday, February 27th 8am-5pm NMREC MANDATORY COURSE 8 Education CE Credit Hours \$59.00 Instructed by Lou Tulga CCIM CRB

### MARCH 2012

- ◆ Wednesday, March 7th 1pm-5pm UNDERSTANDING & USING LEASE with OPTION TO PURCHASE 4 Education CE Credit Hours. Lou's Brand New Course for this type of "Seller Carry-Back." \$29.00. Instructed by Lou Tulga CCIM CRB
- ◆ Thursday, March 8th 8:30am-4:30pm BROKER SHORT SALE 101 7 Education CE Credit Hours \$59.00 Stay on top of challenges and opportunities \$59.00. Instructed by Lou Tulga CCIM CRB
- ◆ Tuesday, March 13th 1pm-5pm BUSINESS ETHICS IN REAL ESTATE 4 Education CE Credit Hours— PLUS a Certificate for the Every-4 Year NAR Ethics Requirement. \$29.00 Instructed by Lou Tulga CCIM CRB
- ◆ Wednesday, March 14th 1pm-5pm QUALIFYING BROKER REFRESHER COURSE Certificate of Completion. \$29.00. Lou Tulga CCIM CRB
- ◆ Thursday, March 15th 8am-5pm NMREC MANDATORY COURSE 8 CORE Credit Hours \$59.00 Instructed by Lou Tulga CCIM CRB.
- ◆ Wednesday, March 21st 9am-4pm RISK REDUCTION ISSUES 6 Education CE Credit Hours \$39.00 Instructed by Lou Tulga CCIM CRB
- ◆ Tuesday, March 27th 1pm-5pm QUALIFYING BROKER REFRESHER COURSE Certificate of Completion. \$29.00. Lou Tulga CCIM CRB
- ◆ Wednesday, March 28th 8am-5pm NMREC MANDATORY COURSE 8 CORE Credit Hours \$59.00 Instructed by Lou Tulga CCIM CRB.

### APRIL 2012

- ◆ Wednesday, April 4th 1pm-5pm NMREC RULES \*2012 NEW and now in effect\* 4 Education CE Credit Hours \$59.00 Instructed by Lou Tulga CCIM CRB
- ◆ Thursday, April 5th 8:30am-4:30pm BROKER SHORT SALE 101 7 Education CE Credit Hours Stay on top of ever-changing challenges and opportunities \$79.00. Instructed by Lou Tulga CCIM CRB
- ◆ Tuesday, April 10th 1pm-5pm BUSINESS ETHICS IN REAL ESTATE 4 Education CE Credit Hours— PLUS a Certificate for the Every-4 Year NAR Ethics Requirement. \$59.00 Instructed by Lou Tulga CCIM CRB
- ◆ Wednesday, April 11th 8am-5pm NMREC MANDATORY COURSE 8 CORE Credit Hours \$79.00 Instructed by Lou Tulga CCIM CRB.
- ◆ Thursday, April 12th 1pm-5pm QUALIFYING BROKER REFRESHER COURSE Certificate of Completion. \$59.00. Lou Tulga CCIM CRB
- ◆ Tuesday, April 17th 1pm-5pm TRANSACTION BROKERAGE 4 Education CE Credit Hours \$59.00 Toward a better understanding of transaction brokerage. Instructed by Lou Tulga CCIM CRB
- ◆ Wednesday, April 18th 9am-4pm REAL ESTATE INVESTMENT 6 Education CE Credit Hours with an understanding of use of HP10B, APOD Sheets, etc. \$69.00 with Lou Tulga CCIMCRB
- ◆ Tuesday, April 24 1pm-5pm CONTRACT NEGOTIATION 4 Education CE Credit Hours. \$59.00. Focus on "making it happen" with contract issues. Instructed by Lou Tulga CCIM CRB
- ◆ Wednesday, April 25th 8am-5pm NMREC MANDATORY COURSE 8 CORE Credit Hours \$79.00 Instructed by Lou Tulga CCIM CRB.
- ◆ Thursday, April 26th 1pm-5pm QUALIFYING BROKER REFRESHER COURSE Certificate of Completion. \$59.00. Lou Tulga CCIM CRB