



Lou Tulga's Professional Education Services Suite 224
3200 Carlisle NE Albuquerque, New Mexico
 At the Far Northeast Corner of Carlisle & Candelaria NE
Lou Tulga CCIM CRB REALTOR®



Online Courses for Approved Continuing Education Credit--Visit Lou's Website at www.loutulga.com

JULY

- ◆ Tuesday, July 13th 1pm-5pm **TRANSACTION BROKERAGE** 4 Education CE Credit Hours Lou Tulga, CCIM CRB. **\$75.00**
- ◆ Wednesday, July 14th 8:30am-4:30 pm **BROKER SHORT SALE 101** 7 Education Credit Hours. Learn what you need to know. Lou Tulga, CCIM CRB. **\$85.00**
- ◆ Thursday, July 15th 8:30am-4:30pm **UNDERSTANDING & USING RANM FORMS** 7 Education CE Credit Hours. Covering the many important changes. Lou Tulga CCIM CRB **\$80.00**
- ◆ Wednesday, July 21st 8am-5pm **FINANCIAL PLANNING THROUGH REAL ESTATE** 8 Education. Basic financial planning techniques wedded to evaluation real estate investments to make it happen. CE Credit Hours. Lou Tulga, CCIM CRB. **\$85.00**
- ◆ Thursday, July 22nd, 9am-4-m **DISCLOSURE IN REAL ESTATE** 6 Education CE Credit Hours. Covering a whole “raft” of new disclosures. Lou Tulga, CCIM CRB. **\$80.00**
- ◆ Monday, July 26th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$90.00** Instructed by Lou Tulga CCIM CRB and includes at no extra charge EXAM prep.
- ◆ Tuesday, July 27th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$75.00**. Lou Tulga CCIM CRB
- ◆ Wednesday, July 28th 9am-4pm **REAL ESTATE INVESTMENT** 6 Education CE Credit Hours. How to gauge current value in our turbulent real estate market. HP10B and APOD. Lou Tulga, CCIM CRB. **\$80.00**

AUGUST

- ◆ Tuesday, August 3rd 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$75.00**. Lou Tulga CCIM CRB
- ◆ Wednesday, August 4th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$90.00** Instructed by Lou Tulga CCIM CRB and includes at no extra charge EXAM prep.
- ◆ Tuesday, August 10th 1pm-5pm **BUSINESS ETHICS IN REAL ESTATE** 4 Education CE Credit Hours—plus meets NAR 4-year Ethics requirement. Instructed by Lou Tulga CCIM CRB **\$75.00**
- ◆ Wednesday, August 11th 1pm-5pm **CONTRACT NEGOTIATION** 4 Education CE Credit Hours. Lou Tulga, CCIM CRB **\$75.00**
- ◆ Monday, August 16th 8:30am-4:30pm **UNDERSTANDING & USING RANM FORMS** 7 Education CE Credit Hours. Covering the many important changes. Lou Tulga CCIM CRB **\$80.00**
- ◆ Thursday, August 19th 8:30am-4:30 pm **BROKER SHORT SALE 101** 7 Education Credit Hours. Learn what you need to know. Lou Tulga, CCIM CRB. **\$85.00**
- ◆ Wednesday, August 25th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$90.00** Instructed by Lou Tulga CCIM CRB and includes at no extra charge EXAM prep
- ◆ Thursday, August 26th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$75.00**. Lou Tulga CCIM CRB

SEPTEMBER

- ◆ Wednesday, September 15th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$90.00** Instructed by Lou Tulga CCIM CRB and includes at no extra charge EXAM prep
- ◆ Thursday, September 16th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$75.00**. Lou Tulga CCIM CRB
- ◆ Wednesday, September 22nd 8:30am-4:30 pm **BROKER SHORT SALE 101** 7 Education Credit Hours. Learn what you need to know. Lou Tulga, CCIM CRB. **\$85.00**
- ◆ Thursday, September 23rd 8:30am-4:30pm **UNDERSTANDING & USING RANM FORMS** 7 Education CE Credit Hours. Covering the many important changes. Lou Tulga CCIM CRB **\$80.00**
- ◆ Monday, September 27th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$90.00** Instructed by Lou Tulga CCIM CRB and includes at no extra charge EXAM prep

OCTOBER

- ◆ Wednesday, October 6th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$90.00** Instructed by Lou Tulga CCIM CRB and includes at no extra charge EXAM prep

Direct REGISTRATION BY EMAIL loutulga@gmail.com or FAX 505-212-0148

Name _____
 Phone _____ Email _____
 Method of Payment _____ Desired Courses _____

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Come in “out of the dark” and put the *SHORT* back into short sales! This ‘brand new” course has been approved by the New Mexico Real Estate Commission for 7 Education CE Credit Hours. Learn what lender loss mitigation departments need in order to process a Short Sale application and become familiar with essential short sale issues that must be addressed in RANM Short Sale Addendum forms. Lou’s dynamic PowerPoint presentation includes video clips, Lou’s step-by-step *Short Sale* Checklist, use of the new RANM Short Sale Addendum forms and much more!

NOW MAY BE THE TIME to upgrade your eligibility to become your own ***Qualifying Broker***—the New Mexico Real Estate Commission required 30 Post-Licensing Credit Hour **BROKERAGE OFFICE ADMINISTRATION** is offered over one extended week-end: 8am-5pm Friday June 11th through Monday June 14th Total Cost is **\$275.00** Upon completion attendees will also receive a certificate for 10 Education CE Credit Hours. Advanced Registration Required. Lou Tulga CCIM CRB, Instructor