



## Lou Tulga's Professional Education Services

3200 Carlisle NE Albuquerque, NM 87110  
(1/2 block north of Candelaria on east side of Carlisle)



**Register for classes by email at [loutulga@gmail.com](mailto:loutulga@gmail.com)**  
**For Helpful Resources Tour [www.loutulga.com](http://www.loutulga.com)**  
**505-889-4569**



### REGISTER BY EMAIL at [loutulga@gmail.com](mailto:loutulga@gmail.com)

You may pay by check or by credit card through PayPal our secure payment processor accepts payments from major credit cards. Simply respond to the PayPal email request. A PayPal account is NOT Required

**Sign Up for ONLY \$150.00 30 Post-Licensing Hours for QB eligibility PLUS 10 Education CE Credits! “Brokerage Office Administration” Friday, Saturday, Sunday, Monday June 1-4 8am-5pm. Limited Space. Must attend all sessions. Instructed by Lou Tulga CCIM CRB**

### MAY

- ◆ Monday, May 14th 1pm-5pm **NMREC RULES \*2012 NEW and now in effect\*** 4 Education CE Credit Hours **\$39.00** Instructed by Lou Tulga CCIM CRB
- ◆ Wednesday, May 16th 9am-4pm **RISK REDUCTION ISSUES** 6 Education CE Credit Hours **\$49.00** Instructed by Lou Tulga CCIM CRB
- ◆ Monday, May 21st 8am-5pm **UNDERSTANDING & USING RANM FORMS** 8 Education CE Credit Hours **\$69.00** A thorough look at use of current RANM forms. Lou Tulga CCIM CRB
- ◆ Wednesday, May 23rd 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$69.00** Instructed by Lou Tulga CCIM CRB.
- ◆ Thursday, May 24th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$39.00.** Lou Tulga CCIM CRB
- ◆ Wednesday, May 30th 9am-4pm **DISCLOSURE IN REAL ESTATE** 6 Education CE Credit Hours **\$49.00** Instructed by Lou Tulga CCIM CRB—the latest in disclosure obligations with first class “risk anticipation” strategies

### JUNE

- ◆ Friday, Saturday, Sunday and Monday June 1st, 2nd, 3rd and 4th 8am-5pm **BROKERAGE OFFICE ADMINISTRATION** 30 Broker Post Licensing Credits **PLUS** 10 Education CE Credit Hours **\$150.00.** Instructed by Lou Tulga CCIM CRB—necessary course to be eligible to be licensed as Qualifying Broker in New Mexico
- ◆ Tuesday, June 5th 1pm-5pm **BUSINESS ETHICS IN REAL ESTATE** 4 Education CE Credit Hour and a Certificate for the Every-4 Year NAR Ethics Requirement. **\$39.00** Instructed by Lou Tulga CCIM CRB
- ◆ Thursday, June 7th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$69.00** Instructed by Lou Tulga CCIM CRB.
- ◆ Friday, June 8th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$39.00.** Lou Tulga CCIM CRB
- ◆ Tuesday, June 12th 1pm-5pm **TRANSACTION BROKERAGE** 4 Education CE Credit Hours **\$39.00** Instructed by Lou Tulga CCIM CRB—get the understanding and clarity that will enhance your real estate practice
- ◆ Thursday, June 14th 9am-4pm **REAL ESTATE INVESTMENT** 6 Education CE Credit Hours **\$49.00** Instructed by Lou Tulga CCIM CRB—learning the HP10B financial calculator and APOD for investments
- ◆ Wednesday, June 20th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$39.00.** Lou Tulga CCIM CRB
- ◆ Thursday, June 21st 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$69.00** Instructed by Lou Tulga CCIM CRB.
- ◆ Wednesday, June 27th 8:30am-4:30pm **BROKER SHORT SALE 101** 7 Education CE Credit Hours **\$59.00** Instructed by Lou Tulga CCIM CRB—stay current with a good look behind the scenes!
- ◆ Thursday, June 28th 1pm-5pm **BUSINESS ETHICS IN REAL ESTATE** 4 Education CE Credit Hour and a Certificate for the Every-4 Year NAR Ethics Requirement. **\$39.00** Instructed by Lou Tulga CCIM CRB

### JULY

- ◆ Monday, July 9th 8am-5pm **UNDERSTANDING & USING RANM FORMS** 8 Education CE Credit Hours **\$69.00** A thorough look at use of current RANM forms. Lou Tulga CCIM CRB
- ◆ Wednesday, July 11th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$69.00** Instructed by Lou Tulga CCIM CRB
- ◆ Thursday, July 12th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$39.00.** Lou Tulga CCIM CRB
- ◆ Tuesday, July 17th 1pm-5pm **CONTRACT NEGOTIATIONS** 4 Education CE Credit Hours **\$39.00** Instructed by Lou Tulga CCIM CRB
- ◆ Wednesday, July 18th 1pm-5pm **BUSINESS ETHICS IN REAL ESTATE** 4 Education CE Credit Hour and a Certificate for the Every-4 Year NAR Ethics Requirement. **\$39.00** Instructed by Lou Tulga CCIM CRB
- ◆ Monday, July 23rd 8:30am-4:30pm **BROKER SHORT SALE 101** 7 Education CE Credit Hours Stay on top of ever-changing challenges and opportunities **\$69.00.** Instructed by Lou Tulga CCIM CRB
- ◆ Tuesday, July 24th 1pm-5pm **TRANSACTION BROKERAGE** 4 Education CE Credit Hours. **\$39.00** Instructed by Lou Tulga CCIM CRB
- ◆ Wednesday, July 25th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$69.00** Instructed by Lou Tulga CCIM CRB.
- ◆ Thursday, July 26th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** **\$39.00** Lou Tulga CCIM