



Lou Tulga's Professional Education Services Suite 224
3200 Carlisle NE Albuquerque, New Mexico
 At the Far Northeast Corner of Carlisle & Candelaria NE
Lou Tulga CCIM CRB REALTOR®



Online Courses for Approved Continuing Education Credit--Visit Lou's Website at www.loutulga.com

AUGUST

- ◆ Wednesday, August 25th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$90.00** Instructed by Lou Tulga CCIM CRB and Exam prep at no extra charge
- ◆ Thursday, August 26th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$75.00**. Lou Tulga CCIM CRB

SEPTEMBER

- ◆ Wednesday, September 15th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$90.00** Instructed by Lou Tulga CCIM CRB and EXAM Prep at no extra charge
- ◆ Thursday, September 16th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$75.00**. Lou Tulga CCIM CRB
- ◆ Wednesday, September 22nd 8:30am-4:30 pm **BROKER SHORT SALE 101** 7 Education Credit Hours. Learn what you need to know. Lou Tulga, CCIM CRB. **\$85.00**

BROKERAGE OFFICE ADMINISTRATION —The course that is needed to get the New Mexico Qualifying Brokers license. Four Days: Friday September 17th 8am-5pm, Saturday September 18th 8am-5pm, Sunday September 19th 8am-5pm and Monday September 20th 8am-1pm. Course provides 30 Broker Post-Licensing Credit Hours AND 10 Education CE Credit Hours. Students must attend all four days to receive any credits. **Advanced Registration Only!** Instructed by Lou Tulga, CCIM CRB—COST: \$250.00—Registration at loutulga@gmail.com

- ◆ Thursday, September 23rd 8:30am-4:30pm **UNDERSTANDING & USING RANM FORMS** 7 Education CE Credit Hours. Covering the many important changes. Lou Tulga CCIM CRB **\$80.00**
- ◆ Monday, September 27th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$90.00** Instructed by Lou Tulga CCIM CRB EXAM Prep at no extra charge
- ◆ Tuesday, September 28th 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$75.00**. Lou Tulga CCIM CRB

OCTOBER

- ◆ Wednesday, October 6th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$90.00** Instructed by Lou Tulga CCIM CRB includes EXAM PREP at no extra charge

BROKER BASICS —If not already taken, this course that is needed to get the New Mexico Associate Broker and Qualifying Broker license. Four Days: Friday October 8th 8am-5pm, October 9th 8am-5pm, Sunday October 10th 8am-5pm and Monday October 11th 8am-1pm. Course provides 30 Broker Post-Licensing Credit Hours AND 10 Education CE Credit Hours. Students must attend all four days to receive any credits. **Advanced Registration Only!** Instructed by Lou Tulga, CCIM CRB—COST: \$250.00—Registration at loutulga@gmail.com

- ◆ Thursday, October 14th 9am-4pm **REAL ESTATE INVESTMENT** 6 Education CE Credit Hours. Learn how to develop and understanding in TODAY'S real estate market and how to use basic investment analysis techniques to establish values that can produce YIELDS. Instruction is use of the APOD sheet and the HP10B Financial Calculator. **Cost \$80.00** Lou Tulga
- ◆ Wednesday, October 20th 8am-5pm **NMREC MANDATORY COURSE** 8 CORE Credit Hours **\$90.00** Instructed by Lou Tulga CCIM CRB includes EXAM Prep at no extra charge
- ◆ Thursday, October 21st 1pm-5pm **QUALIFYING BROKER REFRESHER COURSE** Certificate of Completion. **\$75.00**. Lou Tulga CCIM CRB

Direct REGISTRATION BY EMAIL loutulga@gmail.com or FAX 505-212-0148

Name _____
 Phone _____ Email _____
 Method of Payment _____ Desired Courses _____

All Courses NMREC Approved

◆

Come in “out of the dark” and put the *SHORT* back into short sales! This ‘brand new” course has been approved by the New Mexico Real Estate Commission for 7 Education CE Credit Hours. Learn what lender loss mitigation departments need in order to process a Short Sale application and become familiar with essential short sale issues that must be addressed in RANM Short Sale Addendum forms. Lou’s dynamic PowerPoint presentation includes video clips, Lou’s step-by-step *Short Sale* Checklist, use of the new RANM Short Sale Addendum forms and much more!

NOW MAY BE THE TIME to upgrade your eligibility to become your own ***Qualifying Broker***—the New Mexico Real Estate Commission required 30 Post-Licensing Credit Hour **BROKERAGE OFFICE ADMINISTRATION** is offered over one extended week-end: 8am-5pm Friday June 11th through Monday June 14th Total Cost is **\$275.00** Upon completion attendees will also receive a certificate for 10 Education CE Credit Hours. Advanced Registration Required. Lou Tulga CCIM CRB, Instructor